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To whom it may concern

Corporate name: ONWARD HOLDINGS CO., LTD.  
 Representative: Michinobu Yasumoto  
 President and CEO  
 (Securities code: 8016 First Section of the  
 Tokyo Stock Exchange)  
 Inquiries: Osamu Sato  
 Director in charge of Finance, Accounting,  
 Investor relations  
 (TEL: +81-3-4512-1030)

**Summary of Monthly Net Sales for August 2021**

Compared to the previous fiscal year

(Unit: %)

	FY2021								
	1Q						2Q	1H	
	March	April	May	June	July	August			
Total									
Like-for-like stores	116.1	198.7	127.8	137.6	95.4	106.9	91.6	98.3	116.0
All stores	99.9	187.2	117.7	123.0	79.4	88.9	74.7	81.4	99.7
Store net sales									
Like-for-like stores	121.7	514.2	205.6	183.1	94.4	109.5	83.5	96.7	129.8
All stores	95.9	342.6	147.0	138.1	70.8	80.3	60.1	71.1	97.1
E-commerce net sales									
Like-for-like stores	106.0	101.3	94.7	100.3	96.9	103.1	102.8	100.7	100.5
All stores	110.7	104.9	98.3	105.1	99.1	106.6	106.9	103.8	104.0

(Note 1) The above figures are preliminary figures announced in principle by the fifth business day of each month. In the event that final figures differ from preliminary ones, revisions will be made when the preliminary figures for the following month are announced.

(Note 2) The above figures are the total store and e-commerce net sales of 9 consolidated subsidiaries (ONWARD KASHIYAMA CO., LTD., ISLAND CO., LTD., ONWARD PERSONAL STYLE CO., LTD., TIACLASSE CO., LTD., YAMATO CO., LTD., CHACOTT CO., LTD., INTIMATES CO., LTD., CREATIVE YOKO CO., LTD., KOKOBUY CO., LTD.).

[Summary]

In the month under review, against the backdrop of continuous rain and low temperatures, as well as the extension of the state of emergency declaration and the expansion of the areas subject to it, net sales at like-for-like stores (total) were 91.6% of the same month of the previous year. Meanwhile, net sales at all stores were 74.7% of the same month of the previous year due to the impact of the closure of unprofitable

stores implemented in the previous fiscal year as part of the global business reforms.

In the apparel business segment, sales of TIACLASSE and ONWARD PERSONAL STYLE greatly exceeded those of the same month of the previous year on both like-for-like store and all store bases. The former enjoyed favorable sales of pin tuck dresses, whereas the latter saw sales growth at stores as well as for e-commerce.

In the lifestyle business segment, at Chacott, which is engaged in the wellness business, sales remained strong for general merchandise, including collaborative products, while its measures to boost e-commerce sales were effective.

By sales channel, continuing from the previous month, e-commerce net sales exceeded those of the same month of the previous year for both like-for-like stores and all stores.