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To whom it may concern


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# Summary of Monthly Net Sales for August 2026

Compared to the previous fiscal year (Unit: %)

| | FY2026 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | | 1Q | | | | 2Q | 1H |
| | Mar. | Apr. | May | | Jun. | Jul. | Aug. | | |
| Total | | | | | | | | | |
| Existing stores | 101.6 | 100.7 | 103.9 | 102.1 | 92.5 | 104.8 | 96.3 | 97.9 | 100.2 |
| All stores | 104.9 | 101.1 | 104.8 | 103.7 | 92.3 | 104.8 | 96.4 | 97.9 | 101.0 |
| Store net sales | | | | | | | | | |
| Existing stores | 102.0 | 100.8 | 105.7 | 102.8 | 92.2 | 105.2 | 98.4 | 98.5 | 100.9 |
| All stores | 106.1 | 101.2 | 106.7 | 104.7 | 91.6 | 105.0 | 98.1 | 98.2 | 101.7 |
| E-commerce net sales | | | | | | | | | |
| Existing stores | 100.8 | 100.5 | 99.8 | 100.4 | 93.2 | 104.1 | 91.5 | 96.6 | 98.6 |
| All stores | 101.8 | 101.0 | 100.4 | 101.1 | 94.0 | 104.3 | 91.9 | 97.1 | 99.2 |

(Note 1) The above figures are preliminary figures announced in principle by the fifth business day of each month. In the event that final figures differ from preliminary ones, revisions will be made when the preliminary figures for the following month are announced.
(Note 2) The above figures are the total store and e-commerce net sales of 10 consolidated subsidiaries (ONWARD KASHIYAMA CO., LTD., WEGO CO., LTD., ISLAND CO., LTD., ONWARD PERSONAL STYLE CO., LTD., TIACLASSE CO., LTD., YAMATO CO., LTD., CHACOTT CO., LTD., CREATIVE YOKO CO., LTD., KOKOBUY CO., LTD., COSMÉ DE BEAUTÉ LTD.).
(Note 3) Existing stores are defined as stores that have been newly opened or newly consolidated for 12 full months or more.
(Note 4) The above figures do not reflect point discounts, etc., and therefore may not match those in other disclosure documents.

**[Summary]**

In the month under review, net sales at existing stores (total) were 96.3% compared with the same month of the previous year, while net sales at all stores (total) were 96.4% year-on-year.

In addition to unfavorable weather conditions during the month, the Group voluntarily refrained from promotional activities nationwide, including online marketing campaigns, following the Kumamoto earthquake at the end of July. As a result, customer traffic declined significantly, particularly in e-commerce. From the latter part of the month, however, sales showed signs of recovery, driven mainly by late-summer/early-autumn items and seasonless items.

At Onward Personal Style Co., Ltd., which operates the made-to-order brand *KASHIYAMA,* sales of both made-to-order suits and shirts remained solid.

**[Reference: Results for FY2025]**

Compared to the previous fiscal year (Unit: %)

| | FY2025 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | | 1Q | | | | 2Q | 1H |
| | Mar. | Apr. | May | | Jun. | Jul. | Aug. | | |
| Total | | | | | | | | | |
| Existing stores | 100.0 | 97.3 | 102.8 | 100.0 | 95.2 | 98.7 | 104.5 | 98.9 | 99.5 |
| All stores | 123.1 | 119.8 | 129.4 | 123.8 | 120.1 | 130.4 | 148.2 | 131.3 | 127.1 |
| Store net sales | | | | | | | | | |
| Existing stores | 98.9 | 95.9 | 101.5 | 98.7 | 93.9 | 98.7 | 106.9 | 98.9 | 98.8 |
| All stores | 125.0 | 120.7 | 132.7 | 125.7 | 123.4 | 140.1 | 165.5 | 140.3 | 131.9 |
| E-commerce net sales | | | | | | | | | |
| Existing stores | 102.5 | 100.2 | 105.4 | 102.7 | 97.9 | 98.8 | 100.4 | 98.9 | 100.9 |
| All stores | 118.2 | 117.9 | 122.1 | 119.3 | 113.0 | 112.5 | 116.9 | 113.9 | 116.8 |

| | FY2025 | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | | | | 3Q | | | | 4Q | 2H | Full Year |
| | Sept. | Oct. | Nov. | | Dec. | Jan. | Feb. | | | |
| Total | | | | | | | | | | |
| Existing stores | 96.3 | 103.1 | 108.2 | 103.7 | 96.7 | 103.7 | 104.1 | 101.1 | 102.4 | 101.1 |
| All stores | 124.7 | 105.7 | 111.6 | 112.3 | 100.2 | 107.0 | 106.9 | 104.3 | 108.3 | 116.6 |
| Store net sales | | | | | | | | | | |
| Existing stores | 92.9 | 102.3 | 109.4 | 103.2 | 97.9 | 103.6 | 106.5 | 102.0 | 102.6 | 101.0 |
| All stores | 126.3 | 106.0 | 113.8 | 113.7 | 102.6 | 108.0 | 110.3 | 106.4 | 110.1 | 119.5 |
| E-commerce net sales | | | | | | | | | | |
| Existing stores | 103.8 | 104.9 | 105.7 | 105.0 | 93.9 | 103.8 | 99.8 | 99.0 | 101.9 | 101.5 |
| All stores | 120.8 | 104.9 | 106.2 | 109.0 | 94.3 | 104.6 | 100.6 | 99.7 | 104.2 | 109.8 |