

To whom it may concern

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Summary of Monthly Net Sales for June 2026

Compared to the previous fiscal year

(Unit: %)

		FY2026							
		1Q				2Q			1H
		Mar.	Apr.	May		Jun.	Jul.	Aug.	
Total									
	Existing stores	101.6	100.7	103.9	102.1	92.4			99.9
	All stores	104.9	101.1	104.8	103.7	92.4			101.1
	Store net sales								
	Existing stores	102.0	100.8	105.7	102.8	92.2			100.4
	All stores	106.1	101.2	106.7	104.7	91.8			101.8
	E-commerce net sales								
	Existing stores	100.8	100.5	99.8	100.4	92.9			98.6
	All stores	101.8	101.0	100.4	101.1	93.8			99.4

(Note 1) The above figures are preliminary figures announced in principle by the fifth business day of each month. In the event that final figures differ from preliminary ones, revisions will be made when the preliminary figures for the following month are announced.

(Note 2) The above figures are the total store and e-commerce net sales of 10 consolidated subsidiaries (ONWARD KASHIYAMA CO., LTD., WEGO CO., LTD., ISLAND CO., LTD., ONWARD PERSONAL STYLE CO., LTD., TIACLASSE CO., LTD., YAMATO CO., LTD., CHACOTT CO., LTD., CREATIVE YOKO CO., LTD., KOKOBUY CO., LTD., COSMÉ DE BEAUTÉ LTD.).

(Note 3) Existing stores are defined as stores that have been newly opened or newly consolidated for 12 full months or more.

(Note 4) The above figures do not reflect point discounts, etc., and therefore may not match those in other disclosure documents.

[Summary]

In the month under review, net sales at existing stores (total) were 92.4% compared with the same month of the previous year, while net sales at all stores (total) were also 92.4% year-on-year.

During the month, rainfall levels were higher and temperatures were lower than in the same period of the previous year across Japan. As a result, sales of layering apparel remained strong, while demand for summer apparel generally softened. In addition, there was one fewer holiday than in the same month of the previous year, which is estimated to have had a negative impact of approximately 2.1% on existing store sales.

At Onward Personal Style Co., Ltd., which operates the made-to-order brand *KASHIYAMA*, sales of made-to-order shirts increased significantly, supported by the effectiveness of promotional campaigns and other initiatives. At Chacott Co., Ltd., in addition to solid sales of *Chacott Cosmetics*, sales of ballet-related products and rhythmic gymnastics-related products also performed well.

[Reference: Results for FY2025]

Compared to the previous fiscal year

(Unit: %)

		FY2025								
		1Q				2Q			1H	
						Jun.	Jul.	Aug.		
		Mar.	Apr.	May						
Total										
Existing stores		100.0	97.3	102.8	100.0	95.2	98.7	104.5	98.9	99.5
All stores		123.1	119.8	129.4	123.8	120.1	130.4	148.2	131.3	127.1
Store net sales										
Existing stores		98.9	95.9	101.5	98.7	93.9	98.7	106.9	98.9	98.8
All stores		125.0	120.7	132.7	125.7	123.4	140.1	165.5	140.3	131.9
E-commerce net sales										
Existing stores		102.5	100.2	105.4	102.7	97.9	98.8	100.4	98.9	100.9
All stores		118.2	117.9	122.1	119.3	113.0	112.5	116.9	113.9	116.8

		FY2025									
		3Q				4Q				2H	Full
		Sept.	Oct.	Nov.		Dec.	Jan.	Feb.		Year	
Total											
	Existing stores	96.3	103.1	108.2	103.7	96.7	103.7	104.1	101.1	102.4	101.1
	All stores	124.7	105.7	111.6	112.3	100.2	107.0	106.9	104.3	108.3	116.6
	Store net sales										
	Existing stores	92.9	102.3	109.4	103.2	97.9	103.6	106.5	102.0	102.6	101.0
	All stores	126.3	106.0	113.8	113.7	102.6	108.0	110.3	106.4	110.1	119.5
	E-commerce net sales										
	Existing stores	103.8	104.9	105.7	105.0	93.9	103.8	99.8	99.0	101.9	101.5
	All stores	120.8	104.9	106.2	109.0	94.3	104.6	100.6	99.7	104.2	109.8