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To whom it may concern

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Summary of Monthly Net Sales for March 2026

Compared to the previous fiscal year

(Unit: %)

	FY2026							
	1Q			2Q			1H	
	Mar.	Apr.	May	Jun.	Jul.	Aug.		
Total								
Existing stores	101.7			101.7				101.7
All stores	104.9			104.9				104.9
Store net sales								
Existing stores	102.1			102.1				102.1
All stores	106.1			106.1				106.1
E-commerce net sales								
Existing stores	100.5			100.5				100.5
All stores	101.5			101.5				101.5

(Note 1) The above figures are preliminary figures announced in principle by the fifth business day of each month. In the event that final figures differ from preliminary ones, revisions will be made when the preliminary figures for the following month are announced.

(Note 2) The above figures are the total store and e-commerce net sales of 10 consolidated subsidiaries (ONWARD KASHIYAMA CO., LTD., WEGO CO., LTD., ISLAND CO., LTD., ONWARD PERSONAL STYLE CO., LTD., TIACLASSE CO., LTD., YAMATO CO., LTD., CHACOTT CO., LTD., CREATIVE YOKO CO., LTD., KOKOBUY CO., LTD., COSMÉ DE BEAUTÉ LTD.).

(Note 3) Existing stores are defined as stores that have been newly opened or newly consolidated for 12 full months or more.

(Note 4) The above figures do not reflect point discounts, etc., and therefore may not match those in other disclosure documents.

[Summary]

In the month under review, net sales at existing stores (total) were 101.7% compared with the same month of the previous year, while net sales at all stores (total) were 104.9% year-on-year.

In the first half of the month, sales of full-price products performed well, driven by demand for spring outerwear and occasion-related products. In the second half of the month, early-summer items began to gain traction. The decrease of one holiday year-on-year is estimated to have had an approximately 1.9% negative impact on existing-store sales.

At Onward Personal Style, which operates the made-to-order brand *KASHIYAMA*, sales performed well thanks to various campaign initiatives. Additionally, made-to-order shirts, for which a new manufacturing framework was established, showed a successful launch.

At WEGO, entering the spring break period led to increased student traffic and strong sales of tops such as hoodies, as well as fashion items including bags.

[Reference: Results for FY2025]

Compared to the previous fiscal year

(Unit: %)

		FY2025								
		1Q			2Q			1H		
		Mar.	Apr.	May	Jun.	Jul.	Aug.			
Total										
	Existing stores	100.0	97.3	102.8	100.0	95.2	98.7	104.5	98.9	99.5
	All stores	123.1	119.8	129.4	123.8	120.1	130.4	148.2	131.3	127.1
Store net sales										
	Existing stores	98.9	95.9	101.5	98.7	93.9	98.7	106.9	98.9	98.8
	All stores	125.0	120.7	132.7	125.7	123.4	140.1	165.5	140.3	131.9
E-commerce net sales										
	Existing stores	102.5	100.2	105.4	102.7	97.9	98.8	100.4	98.9	100.9
	All stores	118.2	117.9	122.1	119.3	113.0	112.5	116.9	113.9	116.8

		FY2025									
		3Q			4Q			2H	Full Year		
		Sept.	Oct.	Nov.	Dec.	Jan.	Feb.				
Total											
	Existing stores	96.3	103.1	108.2	103.7	96.7	103.7	104.1	101.1	102.4	101.1
	All stores	124.7	105.7	111.6	112.3	100.2	107.0	106.9	104.3	108.3	116.6
Store net sales											
	Existing stores	92.9	102.3	109.4	103.2	97.9	103.6	106.5	102.0	102.6	101.0
	All stores	126.3	106.0	113.8	113.7	102.6	108.0	110.3	106.4	110.1	119.5
E-commerce net sales											
	Existing stores	103.8	104.9	105.7	105.0	93.9	103.8	99.8	99.0	101.9	101.5
	All stores	120.8	104.9	106.2	109.0	94.3	104.6	100.6	99.7	104.2	109.8