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To whom it may concern

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# Summary of Monthly Net Sales for October 2026

Compared to the previous fiscal year (Unit: %)

| | FY2026 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | | 1Q | | | | 2Q | 1H |
| | Mar. | Apr. | May | | Jun. | Jul. | Aug. | | |
| Total | | | | | | | | | |
| Existing stores | 101.6 | 100.7 | 103.9 | 102.1 | 92.5 | 104.8 | 96.3 | 97.9 | 100.2 |
| All stores | 104.9 | 101.1 | 104.8 | 103.7 | 92.3 | 104.8 | 96.6 | 97.9 | 101.0 |
| Store net sales | | | | | | | | | |
| Existing stores | 102.0 | 100.8 | 105.7 | 102.8 | 92.2 | 98.3 | 98.3 | 98.5 | 100.9 |
| All stores | 106.1 | 101.2 | 106.7 | 104.7 | 91.6 | 98.2 | 98.2 | 98.2 | 101.8 |
| E-commerce net sales | | | | | | | | | |
| Existing stores | 100.8 | 100.5 | 99.8 | 100.4 | 93.2 | 91.8 | 91.8 | 96.7 | 98.7 |
| All stores | 101.8 | 101.0 | 100.4 | 101.1 | 94.0 | 92.3 | 92.3 | 97.2 | 99.3 |

| | FY2026 | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | | | | 3Q | | | | 4Q | 2H | Full |
| | Sept. | Oct. | Nov. | | Dec. | Jan. | Feb. | | | Year |
| Total | | | | | | | | | | |
| Existing stores | 105.5 | 96.5 | | 100.3 | | | | | 100.3 | 100.2 |
| All stores | 105.0 | 96.6 | | 100.1 | | | | | 100.1 | 100.8 |
| Store net sales | | | | | | | | | | |
| Existing stores | 106.6 | 99.3 | | 102.3 | | | | | 102.3 | 101.2 |
| All stores | 105.7 | 98.8 | | 101.6 | | | | | 101.6 | 101.7 |
| E-commerce net sales | | | | | | | | | | |
| Existing stores | 103.1 | 90.3 | | 95.7 | | | | | 95.7 | 97.9 |
| All stores | 103.5 | 91.2 | | 96.3 | | | | | 96.3 | 98.6 |

(Note 1) The above figures are preliminary figures announced in principle by the fifth business day of each month. In the event that final figures differ from preliminary ones, revisions will be made when the preliminary figures for the following month are announced.
(Note 2) The above figures are the total store and e-commerce net sales of 10 consolidated subsidiaries (ONWARD KASHIYAMA CO., LTD., WEGO CO., LTD., ISLAND CO., LTD., ONWARD PERSONAL STYLE CO., LTD., TIACLASSE CO., LTD., YAMATO CO., LTD., CHACOTT CO., LTD., CREATIVE YOKO CO., LTD., KOKOBUY CO., LTD., COSMÉ DE BEAUTÉ LTD.).
(Note 3) Existing stores are defined as stores that have been newly opened or newly consolidated for 12 full months or more.
(Note 4) The above figures do not reflect point discounts, etc., and therefore may not match those in other disclosure documents.

**[Summary]**

In the month under review, net sales at existing stores (total) were 96.5% compared with the same month of the previous year, while net sales at all stores (total) were 96.6% year-on-year.

During the month, sales of autumn items such as shirts, cardigans, and jackets remained solid. However, as temperatures remained relatively high, particularly in the latter half of the month, winter products, especially outerwear, did not see a noticeable increase in sales.

At Onward Personal Style Co., Ltd., which operates the made-to-order brand *KASHIYAMA*, sales remained solid, supported by various marketing initiatives.

At Creative Yoko Co., Ltd., sales of *Sirotan*-related products remained strong, partly supported by the launch of a terrestrial TV anime series during the month.

**[Reference: Results for FY2025]**

Compared to the previous fiscal year (Unit: %)

| | FY2025 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | | | | 1Q | | | | 2Q | 1H |
| | Mar. | Apr. | May | | Jun. | Jul. | Aug. | | |
| Total | | | | | | | | | |
| Existing stores | 100.0 | 97.3 | 102.8 | 100.0 | 95.2 | 98.7 | 104.5 | 98.9 | 99.5 |
| All stores | 123.1 | 119.8 | 129.4 | 123.8 | 120.1 | 130.4 | 148.2 | 131.3 | 127.1 |
| Store net sales | | | | | | | | | |
| Existing stores | 98.9 | 95.9 | 101.5 | 98.7 | 93.9 | 98.7 | 106.9 | 98.9 | 98.8 |
| All stores | 125.0 | 120.7 | 132.7 | 125.7 | 123.4 | 140.1 | 165.5 | 140.3 | 131.9 |
| E-commerce net sales | | | | | | | | | |
| Existing stores | 102.5 | 100.2 | 105.4 | 102.7 | 97.9 | 98.8 | 100.4 | 98.9 | 100.9 |
| All stores | 118.2 | 117.9 | 122.1 | 119.3 | 113.0 | 112.5 | 116.9 | 113.9 | 116.8 |

| | FY2025 | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | | | | 3Q | | | | 4Q | 2H | Full |
| | Sept. | Oct. | Nov. | | Dec. | Jan. | Feb. | | | Year |
| Total | | | | | | | | | | |
| Existing stores | 96.3 | 103.1 | 108.2 | 103.7 | 96.7 | 103.7 | 104.1 | 101.1 | 102.4 | 101.1 |
| All stores | 124.7 | 105.7 | 111.6 | 112.3 | 100.2 | 107.0 | 106.9 | 104.3 | 108.3 | 116.6 |
| Store net sales | | | | | | | | | | |
| Existing stores | 92.9 | 102.3 | 109.4 | 103.2 | 97.9 | 103.6 | 106.5 | 102.0 | 102.6 | 101.0 |
| All stores | 126.3 | 106.0 | 113.8 | 113.7 | 102.6 | 108.0 | 110.3 | 106.4 | 110.1 | 119.5 |
| E-commerce net sales | | | | | | | | | | |
| Existing stores | 103.8 | 104.9 | 105.7 | 105.0 | 93.9 | 103.8 | 99.8 | 99.0 | 101.9 | 101.5 |
| All stores | 120.8 | 104.9 | 106.2 | 109.0 | 94.3 | 104.6 | 100.6 | 99.7 | 104.2 | 109.8 |